

## SBE News Alert

### Goldman floats World Bank \$50 million for fund to help women entrepreneurs



**Chris Ratcliffe/Bloomberg - Lloyd Blankfein, chief executive officer of Goldman Sachs Group, is helping the World Bank launch a \$600 million fund to finance women-owned businesses in developing countries.**

By Danielle Douglas

Goldman Sachs chief executive Lloyd Blankfein was in Washington Wednesday to help the World Bank launch a \$600 million fund to finance women-owned businesses in developing countries.

The Wall Street powerhouse seeded the fund with a \$50 million investment, while the World Bank contributed \$100 million through its International Finance Corp. The team hopes to attract other corporate investors and donors to raise the target \$600 million.

The new venture, called the Women Entrepreneurs Opportunity Facility, aims to help close the estimated \$300 billion credit gap that the IFC says exists for women-owned businesses. The facility will extend lines of credit and shoulder risk with local banks in developing countries to provide 100,000 women financing to grow their companies.

For Goldman, the venture is an outgrowth of its 10,000 Women initiative, which has provided business training to female entrepreneurs since 2008. Blankfein said by the end of 2013 the program had helped 10,000 women from 43 countries through a network of 90 academic and non-profit partners.

As for the new fund, Blankfein said, "We hope the facility will demonstrate to banks, other commercial ventures around the world what powerful investments women are."

He added: "In that way, [the program] is not just a transitional thing that will erode. It will appeal to people's profit objectives to invest in women because it's good business."

Source: © The Washington Post Company

About The Goldman Sachs Group, Inc.

The Goldman Sachs Group, Inc. is a leading global investment banking, securities and investment management firm that provides a wide range of financial services to a substantial and diversified

client base that includes corporations, financial institutions, governments and high-net-worth individuals.

Founded in 1869, the firm is headquartered in New York and maintains offices in all major financial centers around the world.

We report our activities in the following four business segments:

#### INVESTMENT BANKING

We provide a broad range of investment banking services to a diverse group of corporations, financial institutions, investment funds and governments. Services include strategic advisory assignments with

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#### SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

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Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at [www.sbeinc.com](http://www.sbeinc.com)

##### Faxed and Eblast Solicitations

Targeted mailings sent to businesses per your criteria.

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Telephone follow-up calls that follow a script of 5 questions you create.

##### Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

##### Contact Info:

703 Market Street, Suite 1000

San Francisco, CA 94103

Email: [sbe@sbeinc.com](mailto:sbe@sbeinc.com)

Website: [www.sbeinc.com](http://www.sbeinc.com)

Phone: (415) 778-6250, (800) 800-8534

Fax: (415) 778-6255

##### Publisher of

Small Business Exchange  
weekly newspaper

# BIDDING OPPORTUNITIES



Best Contracting Services, Inc.  
Is requesting sub bids from all DVBE for:

**Reroofing Project at  
James Denman Middle School SFUSD  
Project Number 11633**

**Bid Date: April 2, 2014 @ 2:00 PM**

**Owner: San Francisco  
Unified School District**

Plans and Specs available from:  
ARC NORTHERN CALIFORNIA -  
BID SERVICES  
(415) 495-8700 Attn: Priyantha De Pinto  
sf.planwell@e-arc.com

**WE ARE  
ANEQUAL OPPORTUNITY CONTRACTOR**

Sub-Bids Requested From WBE, MBE, DBE  
Subcontractors & Suppliers for:

**Galt WWTP Upgrade Project**

**Owner: City of Galt**

**CIP Project No. 53Z**

**SRC Project No. G-06-7871-110**

**Location: Galt, CA**

**Bid Date: 4/22/2014 @ 2:00 PM**

**TRADES:** Surveying, Trucking, Demolition, De-watering, Casework, HVAC, Insulation, Asphalt Paving, Fencing, Electrical, Reinforcing Steel, Masonry, Painting, Gypsum Board, Metal Building, HDPE Geomembrane Liner, Cold Form Metal Framing, Roofing and Sheet Metal.

## SYBLON REID

P.O. BOX 100 • Folsom, CA 95763  
Phone: (916) 351-0457 • Fax: (916) 351-1674  
Contact: **Karen Reichenberger**

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Plans and specs are available for review at Syblon Reid office and upon request will provide assistance with drawings and specifications.

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide assistance with plans and specifications or help meet other requirements.

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

**Claribel Road Widening Project**

**Stanislaus County**

**Federal Project No. CML-5938(184)/RPSTPLE5938(214)/RPSTPL-5938(215)**

**Engineer's Estimate: \$11,000,000**

**DBE Goal: 11.36%**

**Bid Date: March 19th, 2014 @ 2:00pm**

**Requesting Sub-quotes for (including but not limited to):** Fabric & Oils, Traffic Control, Clear & Grub, Landscaping, Rumble Grind, Soundwall - Masonry Precast, Signs Roadside, Concrete Curb & Sidewalk-Misc., Thermoplastic & Painted Traffic Stripe & Marking, Pavement Marking, Trucker & Underground.

**Scope of Work:** Intersection and Roadway Improvements

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available from Modesto Reprographics 209-544-2400, www.modestoplanroom.com. Contact John Pitsch at 925-606-2400 or e-mail:

johnp@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

## RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

An Equal Opportunity Employer

Request for DBE Quotes \*\*\*THIS PROJECT HAS A 8.2% DBE GOAL \*\*\*

**PROJECT: Route 15-Baseline Road Interchange Improvements**

**LOCATION: Rancho Cucamonga, CA**

**IFB NO.: 13145**

**BID DATE: March 25, 2014 • BID TIME: 2:00 P.M.**

**Please respond by 5:00 p.m., March 24, 2014**

We are seeking quotes from DBE Subcontractors & Suppliers for the following, but not limited to, work items: Construction Area Signs, Traffic Control, Barricades (Type II, III), SWPPP, Sweeping, Fencing, Irrigation & Landscape, Roadside Signs, Cold Plane AC, Clear & Grub, Excavation, Plastic Pipe, Erosion Control, Hydroseed, Class 2 Aggregate Base, HMA, Lean Concrete Base, Place AC Dike, Tack Coat, Liquid Asphalt (Prime Coat), PCC Aggregates, Spalled Joints, Grind Concrete, CIDH Piling, Minor Concrete (Minor Structure), Fractured Rib Texture, Precast PS Concrete Girders, Joint Seal Assembly, Bar Reinforcing Steel, Sign Structures, Sign Panels, Reinforced Concrete Pipe, Alternative Pipe Culvert, Manhole, Rock Slope Protection, Slope Paving, Metal Beam Guard Rail, Concrete Barrier, Striping & Marking, Electrical.

**e-mail inquiries/quotes to: [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com)**

**or send via fax (858) 586-0164**

## Coffman Specialties, Inc.

9685 Via Excelencia, Suite 200 • San Diego, California 92126

Phone (858) 536-3100 • Bid Fax (858) 536-3131

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit. Waiver of Subrogation will be required. Plans are available through SANBAG and our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms. Non-DBE Subs/Suppliers: Indicate 2nd tier DBE participation offered on your quotation as it will be evaluated with your price.

**Looking for  
Subcontractors, Vendors,  
and Suppliers?**

**Advertise your Sub-Bid Requests in the  
Small Business Exchange.  
With a monthly readership of 75,000,  
SBE reaches a diverse audience, cutting  
across ethnic and gender lines as well  
as traditional industry segments.**



Call 1-800-800-8534  
or visit us at [www.sbeinc.com](http://www.sbeinc.com)



# BIDDING OPPORTUNITIES

## Balfour Beatty Infrastructure Inc.

Balfour Beatty Infrastructure, Inc. (BBII) is bidding as a Prime contractor and encourages all qualified Subcontractors and Suppliers to submit quotations for the following project. BBII is a Union Contractor and Subcontractors must abide by the terms and conditions of the applicable AGC Master Labor agreements, as well as the Owner's Project Stabilization Agreement. This project has a SB, MBE and WBE goal and prospective bidders must be certified by bid opening.

**Project Description: Construction of East Contra Costa Bart Extension Project Trackwork, Systems, And Facility Finishes**  
**Project Location: Antioch, CA**

**Owner: San Francisco Bay Area Rapid Transit District**

**Contract No.: 04SF-130**

**Bid Date: April 1, 2014 until 2:00 PM**

**SUBCONTRACTOR BIDS ARE SOUGHT FOR THE FOLLOWING TRADE(S)**

*Earthwork, Trucking Aggregate, Ready-mix Concrete, Paving, Striping, Temporary Traffic Control, Sweeping, Structural Steel, Architectural and Misc. Metals, SWPPP, CIDH Piling, Drilling, Masonry, Metal Decking, Utility Work, Plumbing, Fire Suppression System, HVAC, Insulation, Sheet Metals, Mechanical, Roofing, Waterproofing, Signage, Fencing, Concrete and Flat work, Concrete Pumping, Reinforcing Steel, Waterproofing, Painting, Staining, Coating, Acoustical Ceiling, Metal Stud Drywall, Metal Doors, Overhead Coiling Doors, Door Hardware, Electrical, Communications, Quality Control. Staking and Surveying, Building Specialties and Appurtenances, Train Wash Facility, Overhead Cranes, Car Hoist, Bogie Turntable, Fuel Storage and Distribution, Elevator, Security Patrol Service, Field Office Janitorial Service.*

**PLANS & SPECIFICATIONS:** Project Bid Documents may be obtained from the Project Owner or you may view them at BBII's office at the address listed above by appointment. For your convenience, you may also view and download plans by following this link maintained by BBII: <https://secure.smartbidnet.com/External/PublicPlanRoom.aspx?Id=113326&i=1>

Subcontractors and Suppliers are responsible for reading and acknowledging all Specifications and Addendums.

**BONDING & INSURANCE:** Subcontractors are required to furnish performance and payment bonds in the full amount of their subcontract, by an admitted surety subject to approval by BBII with the exception that subcontract values under \$500,000 will be exempt from bonding. Subcontractors should expect to sign the standard BBII subcontract agreement and provide a waiver of subrogation. Please contact Erica Lapacka with BBII at 707-427-8900, for bonding, insurance and other types of assistance. You may also contact the San Francisco Minority Business Development Center for assistance at 415-704-7415.

**QUESTIONS:** For questions regarding the bid, please contact Pat Traverso by phone: 707-427-8900, fax: 707-427-8901, email: [estimating.wr@bbius.com](mailto:estimating.wr@bbius.com), or in writing to: 5050 Business Center Drive, Suite 250 Fairfield, CA 94534.

Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Subcontractor scope (including any conditions or exceptions) is required 48 hours prior to bid deadline, to allow proper evaluation. To assist DBE Subcontractors and Suppliers, we may be able to divide total scopes into smaller tasks or quantities.

**Balfour Beatty Infrastructure, Inc. is an Equal Opportunity Employer**  
**License No. 664318**

Requests proposals/quotes from all qualified & certified SBE subcontractors, suppliers, and truckers for the following project:

**MISSION BAY STORM WATER PUMP STATION #5, SF**  
**Mission Bay Development Group**  
**Bids: March 27, 2014 @ 10am**  
**Subcontracting Goal - 50%**

**Proven Management, Inc.**

712 Sansome Street, San Francisco, CA 94111-1704  
Phone: 415-421-9500 • Fax: 415-421-9600

Sitework; Dewatering; Excavation/Shoring; Earthwork; Stone Revetment; Grouted Formwork; Landscape/Irrigation; Concrete Formwork; Rebar; Drilled Dowels; CIP Concrete; Structural Steel; Misc. Metals; Special Metal Fabrication; Sheet Membrane Waterproofing; Painting/Protection Coatings; Pumps; Storm Water Treatment Device (CDS Unit); Mechanical; Piping Systems; Ductile Iron/Plastic Pipe; Valves & Accessories; Electrical; Instrumentation; Fire Extinguishing System.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer

We are currently looking for companies: WBE, MBE, DVBE, SBE, OBE, LBE

**PROJECT NAME: Improvements to Tamalpais Unit at Old Juvenile Hall Prevailing Wage Job.**

**LOCATION: 202 Glacier Drive, Martinez, CA 94553**

**BIDS DUE: Friday 03/28/2014 @ 3:00 PM**

**JOB WALK: 03/11/14 There are pictures of the walk on the link**

**PROJECT TRADES:** Demolition, Security Systems (Monitoring systems, cameras, DFH, fencing), Security Doors, Frames and Hardware, Concrete footings, High Security Fencing, Structural Steel, AC Paving patch back, Painting, Flooring, Electrical, Plumbing, HVAC, Cleaning (See sheet A-2.0 note 9), Concrete Coring, Specialties, Fire Proofing.

PLANS: <http://www.team-commercial.com/projects/CCC-%20Juvenile%20Hall/>

Please RSVP to via email: [tstanton@team-commercial.com](mailto:tstanton@team-commercial.com)

**TEAM Commercial Construction**

253 Tewksbury Ave • Point Richmond, CA 94801 Phone: 510-932-6500 • Fax: 510-412-5724

Contact: Thomas Stanton

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Sub Bids Requested From Qualified  
**SBE and SF LBE**

Subcontractors & Suppliers for

**Mission Bay Development Group - Storm Water Pump Station #5**

**Location: San Francisco, CA**

**Bid Date: March 27, 2014 @ 10:00 AM**

McGuire and Hester is seeking qualified subcontractors in the following trades: Concrete; Rebar; Electrical; Trucking; Shoring; Misc. Metal; Underground; Pumps; Paving; and HVAC.

We will pay up and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

### McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603  
Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Duane Schulze

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Sub Bids Requested From Qualified  
**DBE and UDBE**

Subcontractors & Suppliers for

**MacArthur Transit Community Partners, LLC - Frontage Road MacArthur Transit Village**

**Location: Oakland, CA**

**Bid Date: March 27, 2014 @ 10:00 AM**

McGuire and Hester is seeking qualified subcontractors in the following trades: Concrete; Rebar; Asphalt; Aggregate Base; Drainage Base; Electrical; and Striping.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

### McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603  
Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Charlie Thome

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**[www.sbeinc.com](http://www.sbeinc.com) to download a PDF version of the latest SBE Newspaper and SBE Newsletter**



# BIDDING OPPORTUNITIES

## REQUEST FOR DVBE SUBCONTRACTORS AND SUPPLIERS FOR:

**South Tennis Courts Resurfacing,  
Rohnert Park**

**Project No. 3030925  
Cal State Sonoma**

**BID DATE: March 25, 2014 @ 2:03 PM**

We are soliciting quotes for (including but not limited to): Trucking, Install Pavement Reinforcing Fabric, Tennis Court Acrylic Surfacing System and Court Striping, Trucking, Slotted Drain Materials and Construction Materials

### O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone:  
510-526-3424 • FAX: 510-526-0990

Contact: Russ Hague

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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DVBE Participation. Plans & Specs are available for viewing at our office.

## BARNARD CONSTRUCTION COMPANY INCORPORATED,

**an Equal Opportunity Employer, is seeking quotes from certified SBE/DVBE firms and other Subcontractors and Suppliers for the Barren Ridge Renewable Transmission Project (No. 90188)**

**Opportunities Include:** Concrete tower foundations, erosion control, excavating/grading, tree clearing, surveying, aggregate supply, aggregate delivery/hauling, traffic control, security, concrete supply, rebar supply, equipment rental, fuel supply and distribution, rock anchor installation, material testing and electrical transmission supply.

**Owner: Los Angeles DPW**

**Bid Date: Tuesday, April 1, 2014, at 2:00 p.m.**

**Project Location: Los Angeles County and Kern County**

Plans and Specs: Interested vendors can access the documents via LADWP's electronic bidding system, eRSP (www.ersp.ladwp.com). Your company must either register to be a vendor or login before you can access the information. The project can be found under All Open Opportunities and is document #90188 Barren Ridge Renewable Transmission Project. Barnard can also assist with access to the plans and specifications as needed.

Upon request, Barnard will assist interested SBE/DVBE firms in obtaining bonds, lines of credit and/or required insurance. Barnard will, when economically feasible, divide total contract requirements into small portions to permit maximum SBE/DVBE participation.

For additional information, please contact:

### BARNARD CONSTRUCTION COMPANY INCORPORATED

P.O. Box 99, Bozeman, MT 59771  
Ph: (406) 586-1995 • Fax: (406) 586-3530  
California License Number: 555983  
Email: barrenridge@barnard-inc.com

## Storm Water Pump Station #5 Project Advertisement

Mission Bay Development Group, LLC is seeking Contractors for the Storm Water Pump Station #5 Project.

Scope of work for this project includes demolition, storm drain, sewer, deep excavation, structural concrete, electrical, and mechanical work. This project has a 50% SBE/LBEs goal. One electronic set of bid documents will be distributed to each interested Contractor. Please contact Cathy Serrano of Townsend Management, Inc., at (415) 355-6644 to pick up a set. A pre-bid conference will be held at 410 China Basin Street, San Francisco, CA on **Thursday, March 13, 2014 at 10:00 AM.**

Gallagher & Burk, Inc. is soliciting for SLBEs for the following project:

**STREET REHABILITATION AT 17TH STREET  
BETWEEN CASTRO STREET AND LAKESIDE DRIVE, AND JACKSON STREET BETWEEN  
11TH STREET AND LAKESIDE DRIVE, OAKLAND, CA**

**City Project No. C464540.**

**OWNER: CITY OF OAKLAND – 1 Frank H. Ogawa Plaza, Room #101, Oakland, CA 94612**

**BID DATE: March 20, 2014 @ 2:00 P.M**

We hereby encourage responsible participation of local Small Local Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

**COLD PLANE, CONSTRUCTION AREA SIGN, FENCING, STRIPING, SURVEY/STAKING, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, MINOR CONCRETE, ELECTRICAL.**

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by Gallagher & Burk, Inc. Gallagher & Burk, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Gallagher & Burk, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

## Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601  
Phone: (510) 261-0466 • FAX (510) 261-0478  
Estimator: Alan McKean  
Website: www.desilvagates.com

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# \$50 million for fund to help women entrepreneurs

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respect to mergers and acquisitions, divestitures, corporate defense activities, risk management, restructurings and spin-offs, and debt and equity underwriting of public offerings and private placements, including domestic and cross-border transactions, as well as derivative transactions directly related to these activities.

## INSTITUTIONAL CLIENT SERVICES

We facilitate client transactions and make markets in fixed income, equity, currency and commodity products, primarily with institutional clients such as corporations, financial institutions, investment funds and governments. We also make markets in and clear client transactions on major stock, options and futures exchanges worldwide and provide financing, securities lending and other prime brokerage services to institutional clients.

## INVESTING & LENDING

We invest in and originate loans to provide financing to clients. These investments and loans are typically longer-term in nature. We make investments, directly and indirectly through funds that we manage, in debt securities and loans, public and private equity securities, real estate, consolidated investment entities and power generation facilities.

## INVESTMENT MANAGEMENT

We provide investment management services and offer investment products (primarily through separately managed accounts and commingled vehicles, such as mutual funds and private investment funds) across all major asset classes to a diverse set of institutional and individual clients. We also offer wealth advisory services, including portfolio management and financial counseling, and brokerage and other transaction services to high-net-worth individuals and families.